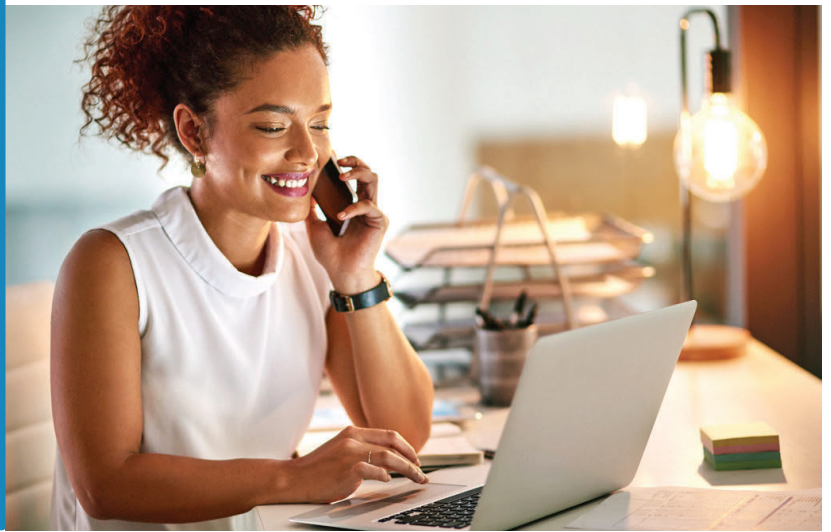


# Mutual of Omaha Insurance Company Overview

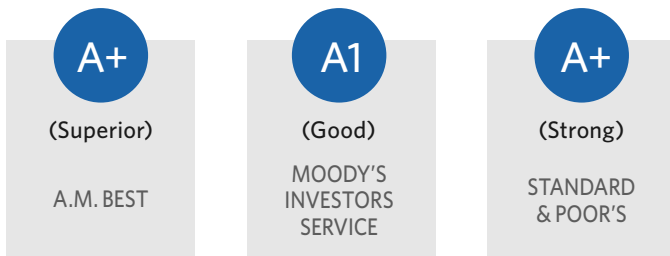
Serving Our Customers First and Always



At Mutual of Omaha, we exist for our customers. For more than 110 years, we have remained strong, stable and secure, guided by our mission to help our customers protect what they care about and achieve their financial goals. In 2019, we paid out nearly \$7.3 billion in benefits, representing more than 5.7 million policies in force.\* Our associates take great pride in fulfilling our commitments to our customers, putting them at the center of everything we do.

## Our Customers

- We're a mutual company, owned by our policyholders
- Customer service is the cornerstone of our vision and values
- We're a well-respected company with strong ratings from three major rating services:



Independent Agency Rating(s) as of 01/20. Rating only refers to the overall financial status of the company and is not a recommendation of the specific policy provisions, rates or practices of the insurance company.

**300**

Ranked #300 in the Fortune 500

\*According to Fortune magazine's 2020 ranking of the 500 largest U.S. corporations by total revenue

- We finished 2019 with strong performance:\*
- \$50.2 billion in total assets
- \$3.1 billion in statutory surplus
- \$10.5 billion in total revenue

\*2019 Year-End Financial Data

## Our Products

### For Individuals:

Insurance: Medicare Supplement, Medicare Advantage, Prescription Drug Plan, Life Insurance, Long-Term Care, Disability Income, Critical Illness, Cancer, Heart Attack & Stroke Insurance

Financial Services: Annuities, Investments, Mutual of Omaha Mortgage

Our individual products are sold through a nationwide network of 150,000 independent brokers and 1,200 Mutual of Omaha agents/producers and financial advisors

### For Employers:

Group Benefits: Accident, Critical Illness, Dental, Disability Income, Life, Mutual Solutions

Special Risk: Participant Accident Insurance

Businesses: Business Owner Solutions, Individual Disability Income Insurance

Group Investments: Annuities, Institutional Investments, Retirement Services (401(k))

Our employer products are sold through a 100-person dedicated national sales team in 30 offices nationwide

**Mutual of Omaha**

## Our Commitment to the Community

- In 2019, our Foundation awarded more than \$4.2 million to 116 non-profit organizations
- Our generous associates volunteered more than 6,200 hours at 130 agencies

## Our History

- Pioneers in the insurance industry, founded in 1909
  - Achieved \$1 million in premium income in 1920
  - Issued 1 millionth policy in 1949
  - Recorded \$1 million in daily benefits in 1967
- A solid, family-oriented company that's reliable, trustworthy, knowledgeable and caring
- "Mutual of Omaha's Wild Kingdom" premiered in 1963 and still exists as webisodes today

For more information, visit [MutualofOmaha.com](https://MutualofOmaha.com)

## Why Mutual of Omaha

For more than a century, Mutual of Omaha has been committed to listening to our customers and helping them through life's transitions by providing an array of insurance and financial products.

[MutualofOmaha.com](https://MutualofOmaha.com)

Insurance products and services are offered by Mutual of Omaha Insurance Company or one of its affiliates. Home Office: 3300 Mutual of Omaha Plaza, Omaha, NE 68175. Mutual of Omaha Insurance Company is licensed nationwide. United of Omaha Life Insurance Company is licensed nationwide, except New York. United World Life Insurance Company is licensed nationwide except Connecticut, New York and the Virgin Islands. Companion Life Insurance Company, Hauppauge, NY 11788-2934, is licensed in New York. Omaha Insurance Company is licensed in all states except: AL, CA, CO, ID, IL, LA, NV, NH, NY, NC, PR, RI, VT, VI, and WI. Omaha Supplemental Insurance Company is licensed in NE and TX. Products not available in all states. Each underwriting company is solely responsible for its own contractual and financial obligations.

Mutual of Omaha Rx (PDP) is a prescription drug plan with a Medicare contract. Enrollment in the Mutual of Omaha Rx plan depends on contract renewal.

Registered Representatives offer securities through Mutual of Omaha Investor Services, Inc., Member FINRA/SIPC. Investment Advisor Representatives offer advisory services through Mutual of Omaha Investor Services, Inc.