

# Sales Trainee Program



## Why Mutual of Omaha?

### Who We Are

Mutual of Omaha is a Fortune 500 company that protects what matters most to our customers. Our Group Sales division wholesales life, disability, accident, critical illness, vision and dental insurance.

### Sales Trainee Program

Our 12-month Sales Trainee Program includes classroom training, self-study and real-world experience. Sales trainees are paired with a mentor, a seasoned professional, to guide them through the program and offer valuable tips of the trade. Our program provides the coaching, development and tools needed to build relationship and become a successful sales rep, effectively selling group insurance products to brokers across the country.

### What You'll Get



Top Notch Training



Dedicated Mentor



Unlimited Income Potential



Family Culture

### What We Want



Competitiveness and Self-Motivation



Excellent Communication Skills



Bachelor's Degree

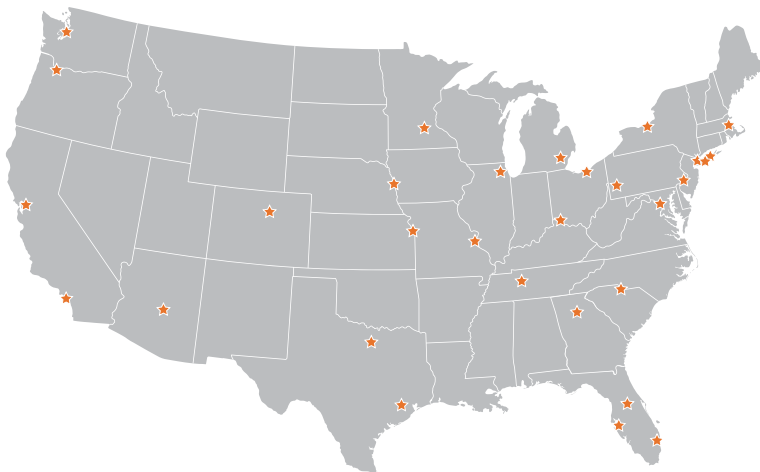


Willing to Relocate and Travel

## National Presence. Great Opportunities.

As a sales trainee you will train in one of our sales offices with a dedicated mentor for 12 months. Once your training is complete and you've graduated from the program, you will move to a sales office that has an open position.

### Nationwide Sales Offices



Mutual of Omaha and its affiliates are an Equal Opportunity /Affirmative Action Employer. Qualified applicants will receive consideration without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability or protected veteran status.

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## Program Timeline



Learn the basics of products, sales, underwriting and how to be successful in business.



Dive deeper and learn how to effectively build relationships. You'll also quote, work on cases and begin selling.



Start putting what you've learned to the test by setting up broker meetings, conducting sales presentations, building relationships and selling business.



Continue to use your training, refine what you've learned and start building your client base.



Congratulations! You've completed the program. You are now prepared to start your sales career.

As you approach graduation from the Sales Trainee Program, you will have the opportunity to interview for a variety of sales positions located in offices across the nation. Our goal is to place all graduates who successfully complete the program, available positions are based on business needs and the selection process is competitive. Once you are selected for a sales position you will move to that location and start building your career.

Learn More!

CommitGrowAchieve.com



Commit. Grow. Achieve.