

ARE YOU READY FOR ADVENTURE?

A Mutual of Omaha Incentive Trip Exclusively for Long-Term Care Producers

Don't miss out on an awe-inspiring summer getaway in 2021. Set your goal to be one of 10 long-term care insurance producers (and a guest) to join Mutual of Omaha in scenic Jackson Hole, Wyoming.

THE TRIP

The qualifiers will join us in Jackson Hole on **June 9-13, 2021**. See bottom of page for the contest details.

ECLECTIC JACKSON

Jackson Hole received its recognizable name from the fur trappers and explorers who discovered the valley – or “hole” in the mountains – alongside the Teton range. The town of Jackson sits on the eastern edge of Jackson Hole and is a mix of Old West and modern culture with its diverse boutiques, art galleries and restaurants.



THERE'S LOTS TO DO IN JACKSON HOLE

Located just outside of the entrance to Grand Teton National Park, Jackson Hole is the perfect place for a summer retreat. Jackson Hole is an outdoor lover's paradise – take advantage of the tours and activities that'll get you closer to nature.

FOUR SEASONS JACKSON HOLE

Feel luxurious at this five-star alpine resort. First-class accommodations. Verandas with stunning views of the majestic Tetons. A relaxing spa and a free-form pool with three hot-spring tubs. Fine dining. The Four Seasons Jackson Hole has it all!



We look forward to seeing you in Jackson Hole in 2021!

EARN AN AMAZING SUMMER RETREAT TO JACKSON HOLE!



QUALIFICATIONS FOR THE 2021 MUTUAL OF OMAHA INCENTIVE TRIP FOR LTC PRODUCERS

Qualification Highlights

The traditional long-term care insurance business you place with Mutual of Omaha in 2020 can earn you a getaway to the Four Seasons Jackson Hole in Jackson Hole, Wyoming. The dates are June 9-13, 2021.

Qualification Period

- The contest runs from January 1, 2020 to December 31, 2020*
- All traditional long-term care insurance business must be issued by December 31, 2020. Business must be placed, and premiums collected and received, by January 15, 2021
- Mutual of Omaha will determine who qualifies for the incentive trip after January 20, 2021

Eligible Products

All traditional individual long-term care products underwritten by Mutual of Omaha count toward qualification for this incentive.

How to Qualify

Be one of the top 10 producers who reach or exceed \$160,000 and have a minimum of 60% placement rate.

* Business must be net-issued Annualized New Business Premium (ANBP) on new business minus any ANBP chargebacks resulting from first-year cancellations.

For producer use only. Not for use with the general public.

Additional Details

- The qualification is for writing individual long-term care producers only
- You must be an active writing producer, actively representing Mutual of Omaha and in good standing with Mutual of Omaha Regulatory Affairs at the time of the trip
- Mutual of Omaha reserves the right to change, limit or cancel any program rule or award at any time
- The cost of the incentive travel will be reported to you as taxable income on IRS Form 1099. Costs include air travel, lodging and any cash or cash spending allowances, if applicable
- You may not delay the incentive travel

Product	Production Credit Per Dollar of ANBP
MutualCare® Custom Solution	1
MutualCare® Secure Solution	1

